

203-011075-024

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Fifth Revised
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CENTRAL AMERICA DISCUSSION AGREEMENT
FMC No. 203-011075-024

Independent Carrier Parties

TRANSPORTES NAVIEROS ECUATORIANOS
Edificio Citibank
Avenida 9 de Octubre Chile
Guayaquil, Ecuador

DOLE FRESH FRUIT
P.O. Box 1689
Gulfport, Mississippi 39505

MERIDIAN SHIPPING, INC.
300 Kingmon Street, Suite 210
Metairie, Louisiana 70006

PROMOTORA DE NAVIGACION, S.A.
Torre Banco Union
Piso 4B, P.O. Box 8379, Zone 7
Panama City, Republic of Panama

TURBANA CORPORATION
550 Biltmore Way
Suite 730
Coral Gables, FL 33134



CENTRAL AMERICA DISCUSSION AGREEMENT
FMC No. 203-011075-024

IN WITNESS WHEREOF, the parties listed below have caused the foregoing Agreement to be executed on their behalf by their respective duly authorized officer or agent.

ASSOCIATION PARTY

Party: UNITED STATES/CENTRAL AMERICA LINER ASSOCIATION

By: Nathan J. Bayer

Name: Nathan J. Bayer Title: Attorney in Fact

INDEPENDENT CARRIER PARTIES

Party: NORDANA LINE, INC.

By: Nathan J. Bayer

Name: Nathan J. Bayer Title: Attorney in Fact

Party: TROPICAL SHIPPING AND CONSTRUCTION CO. LTD.

By: Nathan J. Bayer

Name: Nathan J. Bayer Title: Attorney in Fact

Party: CENTRAL AMERICA SHIPPERS, INC.

By: Nathan J. Bayer

Name: Nathan J. Bayer Title: Attorney in Fact

Party: NEXOS LINE

By: Nathan J. Bayer

Name: Nathan J. Bayer Title: Attorney in Fact

Party: THOMPSON SHIPPING CO., LTD.

By: Nathan J. Bayer

Name: Nathan J. Bayer Title: Attorney in Fact

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Party: NAVIERA CONSOLIDADA, S.A.

By: Nathan J. Bayer

Name: Nathan J. Bayer Title: Attorney in Fact

Party: CONCORDE SHIPPING INC.

By: Nathan J. Bayer

Name: Nathan J. Bayer Title: Attorney in Fact

Party: GREAT WHITE FLEET, INC.

By: Nathan J. Bayer

Name: Nathan J. Bayer Title: Attorney in Fact

Party: KING OCEAN CENTRAL AMERICA, S.A.

By: Nathan J. Bayer

Name: Nathan J. Bayer Title: Attorney in Fact

Party: NETWORK SHIPPING LTD.

By: Nathan J. Bayer

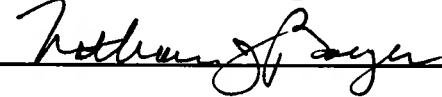
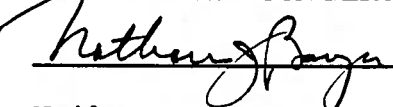
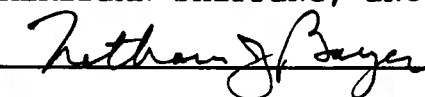
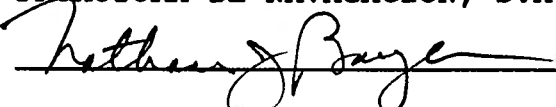
Name: Nathan J. Bayer Title: Attorney in Fact

Party: EMPRESA NAVIERA SANTA

By: Nathan J. Bayer

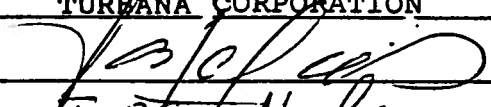
Name: Nathan J. Bayer Title: Attorney in Fact

CENTRAL AMERICA DISCUSSION AGREEMENT
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Party: DOLE FRESH FRUIT
By: 
Name: Nathan J. Bayer Title: Attorney in Fact
Party: TRANSPORTES NAVIEROS ECUATORIANOS
By: 
Name: Nathan J. Bayer Title: Attorney in Fact
Party: MERIDIAN SHIPPING, INC.
By: 
Name: Nathan J. Bayer Title: Attorney in Fact
Party: PROMOTORA DE NAVAGACION, S.A.
By: 
Name: Nathan J. Bayer Title: Attorney in Fact

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CENTRAL AMERICA DISCUSSION AGREEMENT
FMC NO: 202-010987

PARTY: TURBANA CORPORATION
By: 
Name: Jorge H Pineda
Title or Authority: C.E.O
Date: March 8, 1993